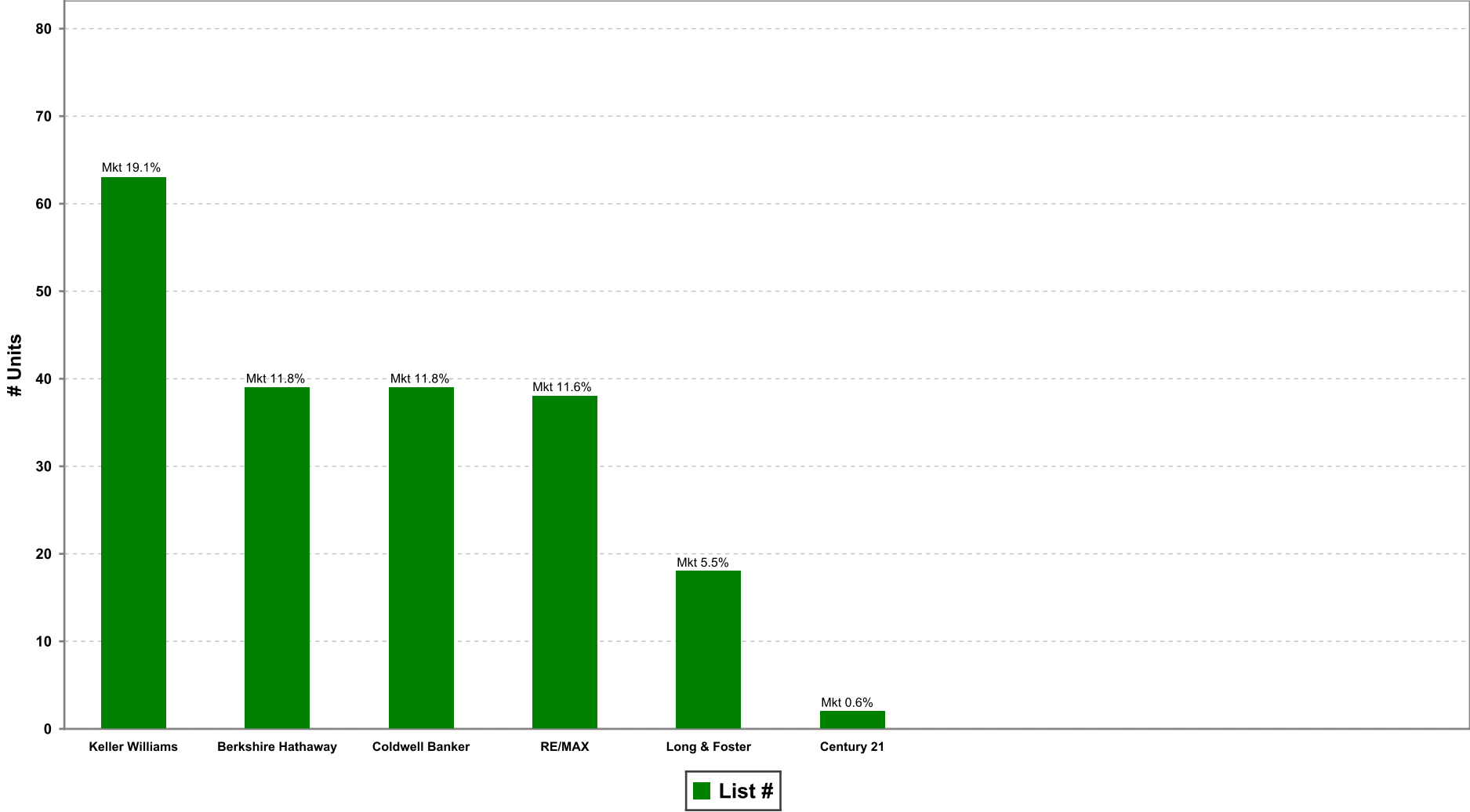


Market Share Totals

RE/MAX, LLC

List # Units (By CMS BRIGHT)



MLS: BRIGHTMLS Date: 01/01/2018 - 12/31/2018 Type: CMS Status: Total Sold List + Sell Price: All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Detached, Row/Townhouse, Condominium, Unit/Flat, End of Row/Townhouse, Twin/Semi-Detached, Other, Manufactured, Penthouse Unit/Flat, Mobile Pre 1976, Garage/Parking Space)
 Zip Codes: 18902

Market Share Totals

RE/MAX, LLC

List # Units

#	Name	List #	List \$	Market Share %	SP/OP %	C/L	Avg Price	DOM	MLS IDs	Prod Agents (Total)	Prod Agents (Search)	Difference	% Prod Agents (Search)	Ofcs
2	Keller Williams	63.0	29,392,050	19.1	95.7	70.8	466,540	63	1,315	942	78	864	8.3	8
3	Berkshire Hathaway	39.0	19,111,911	11.8	91.9	75.0	490,049	62	1,266	1,002	76	926	7.6	16
3	Coldwell Banker	39.0	20,257,885	11.8	92.3	67.2	519,433	76	472	365	37	328	10.1	7
4	RE/MAX	38.0	18,314,400	11.6	94.4	76.0	481,958	48	833	706	72	634	10.2	22
5	Long & Foster	18.0	9,091,352	5.5	97.3	69.2	505,075	87	463	333	25	308	7.5	9
6	Century 21	2.0	1,094,000	0.6	87.6	66.7	547,000	171	96	65	5	60	7.7	4
Subtotals/Averages		199.0	97,261,598	60.5	94.0	71.6	488,752	66	4,445	3,413	293	3,120	8.6	66
MLS Totals/Averages		329.0	165,497,798	100.0	93.8	69.9	503,033	68	6,006	4,549	446	4,103	9.8	121